



Monthly Report

To: Overlook Board of Directors
From: WEB Properties, Inc.
Date: November 30, 2019
Re: Overlook HOA Operating Statements, November 2019

To All,

Enclosed you will find the November 2019 monthly statement and financial reports for the Overlook Homeowners Association.

Income

In November, we collected \$6,568.02 in Total Income, which is \$1,681.98 below the budget estimate of \$8,250.00. Year-To-Date we have collected \$117,671.18 in Total Income, which is \$15,242.82 below the budget estimate of \$132,914.00.

Account Balances

As of November 30, the balance of each account is as follows:

Overlook Operating Account	\$40,128.05
Overlook Reserve Account	\$40,842.77
Overlook Savings Account	\$15,090.13
Total	\$96,060.95

Delinquencies

Through the month of November, there is \$19,955.97 in Outstanding Homeowner Dues, Late Fees, Interest, Lien Filing Fees and CC&R Violations. This is made up of 34 homeowners. The attached report provides a more detailed reference for your review.

Prepays

In November, there was \$2047.24 in Prepays from 8 homeowners. The attached report provides a more detailed reference for your review.

Expenses

In November, Total Expenses were \$7,292.32, which is \$1,342.68 below the budget estimate of \$8,635.00. Year-To-Date Total Expenses are \$107,397.36 which is \$7,967.36 above the budget estimate of \$99,430.00. These are primarily attributable to the unbudgeted street repairs on Upper and Lower Bolan

CC&R Notices

We sent out the following CC&R Violation and Thank You Letters in November.

CC&R Violation Notices	
1st Notice	3
2nd Notice	0
1st Fine	0
2nd Fine	0
3 or More Fines	0
Landscape Letter	0
Total	3

Management Issues

The Board was looking into the cost of separating the water lines from 501 W Bolan that feed the irrigation to the park across the street. Please advise whether this has been determined.

Homeowners on Upper and Lower Bolan were invoiced for their portion of the street repairs and given through the end of December to pay. As of November 30, \$2,209.02 remains outstanding.

During semi-annual inspection in early November it was noted that pump #1 had failed and needs to be replaced. This was bid, approved and ordered. On November 26 a resident called advising of an alarm sounding on the station. WEB maintenance person, Paul, investigated, but couldn't reset the alarm, so had the inspection company (RC Worst) come back out. They determined the electrical had gone to ground and shorted out, leaving the pump in non-working order. Paul called a septic pumping company (Tri County Septic) to have the tanks pumped out, which they have done every day since November 27. RC Worst pulled pump #2 and took to K&N Electric to evaluate for a re-build. They provided a bid to rebuild and RC Worst provided a bid for a new pump (similar to pump #1). Meantime, a claim was opened with the insurance company to determine whether this is an insurable event.

Together with the enclosed reports, this should bring you up to date on the status of the Overlook Homeowners Association for the month of November 2019. If there is anything else, we can do to be of assistance, please feel free to call or email us.

Sincerely,

WEB Properties, Inc.

A handwritten signature in blue ink that reads "Ronald W. White". The signature is written in a cursive style with a large initial 'R'.

Ronald W. White
Property Manager

Cash Flow MTD Comparison

Properties: Anton Court, Bolan - Lower West, Bolan - Upper West, Bolan Avenue, Jordan Lane, Lincoln Way, Menaul Court, Overlook HOA, W Willapa, Willapa Court, Z - Vacant Lot

01/01/19 - 11/30/19 (cash basis)

	Month to Date		01/01/19 - 11/30/19	
	11/01/19 - 11/30/19	% Income	01/01/19 - 11/30/19	% Income
OPERATING ACTIVITIES				
INCOME				
4100 INCOME				
4101 HOA DUES				
2201 Prepays	-908.81	-13.84 %	630.17	0.54 %
4101 Other HOA DUES	2,132.50	32.47 %	54,814.21	46.58 %
4101 Total HOA DUES	1,223.69	18.63 %	55,444.38	47.12 %
4102 JORDAN LANE FEES				
4104 JL - Snow Removal	15.00	0.23 %	135.00	0.11 %
4105 JL - Upgrade Lrgr Trash Can	13.44	0.20 %	107.52	0.09 %
4106 JL - Utility Fees	1,520.00	23.14 %	14,283.95	12.14 %
4116 JL - Private Dr Res Assessment	14.17	0.22 %	521.73	0.44 %
4121 JL - PUD Res Assessment	260.00	3.96 %	2,957.50	2.51 %
4126 JL - Private Dr Snow Removal	225.00	3.43 %	1,830.00	1.56 %
4102 Total JORDAN LANE FEES	2,047.61	31.18 %	19,835.70	16.86 %
4107 LOWER WEST BOLAN FEES				
4108 LWB - Snow Removal	0.00	0.00 %	1,406.01	1.19 %
4118 LWB - Private Dr Res Assessment	0.00	0.00 %	1,664.00	1.41 %
4127 LWB - Road Repair Special	155.00	2.36 %	2,233.11	1.90 %
4107 Total LOWER WEST BOLAN FEES	155.00	2.36 %	5,303.12	4.51 %
4109 MENAUL COURT FEES				
4112 MC - Utility Fees	1,715.85	26.12 %	13,423.23	11.41 %
4115 MC - Snow Removal	177.90	2.71 %	1,303.67	1.11 %
4119 MC - Lift Station Res Assessments	200.04	3.05 %	2,086.94	1.77 %
4122 MC - PUD Res Assessment	195.00	2.97 %	2,047.50	1.74 %
4109 Total MENAUL COURT FEES	2,288.79	34.85 %	18,861.34	16.03 %
4113 UPPER WEST BOLAN FEES				
4114 UWB - Snow Removal	0.00	0.00 %	1,305.00	1.11 %
4120 UWB - Private Dr Res Assessment	26.25	0.40 %	1,615.00	1.37 %
4128 UWB - Road Repair Special	136.25	2.07 %	2,505.85	2.13 %
4113 Total UPPER WEST BOLAN FEES	162.50	2.47 %	5,425.85	4.61 %
4123 ANTON COURT FEES				
4124 AC - Private Dr Res Assessment	127.50	1.94 %	804.96	0.68 %
4123 Total ANTON COURT FEES	127.50	1.94 %	804.96	0.68 %
4150 CA RESERVE ASSESSMENTS				
4151 Com Area Res Assessment	365.47	5.56 %	8,871.76	7.54 %
4150 Total CA RESERVE ASSESSMENTS	365.47	5.56 %	8,871.76	7.54 %
4100 Total INCOME	6,370.56	96.99 %	114,547.11	97.35 %
4200 OTHER PROPERTY INCOME				
4201 Late Fees & Interest	197.46	3.01 %	3,069.07	2.61 %
4202 Return Chk Charges / NSF Income	0.00	0.00 %	5.00	0.00 %
4208 CC&R Fines	0.00	0.00 %	50.00	0.04 %
4200 Total OTHER PROPERTY INCOME	197.46	3.01 %	3,124.07	2.65 %
TOTAL INCOME	6,568.02	100.00%	117,671.18	99.98%
EXPENSE				
5000 EXPENSES				
5001 MAINTENANCE EXPENSES				
5002 Repairs Materials	0.00	0.00 %	-60.93	-0.05 %
5004 Plumbing Materials	0.00	0.00 %	-810.15	-0.69 %
5005 Plumbing Contract	0.00	0.00 %	-672.11	-0.57 %
5009 Locks & Keys	0.00	0.00 %	-33.69	-0.03 %
5022 Maintenance Miscellaneous	-1,019.09	-15.52 %	-1,332.75	-1.13 %
5023 Maintenance Engineer	-14.33	-0.22 %	-1,172.85	-1.00 %
5024 Travel Reimbursement	0.00	0.00 %	-12.92	-0.01 %
5001 Total MAINTENANCE EXPENSES	-1,033.42	-15.73 %	-4,095.40	-3.48 %

5100 LANDSCAPING				
5101 Lawn Mowing	-114.35	-1.74 %	-4,425.50	-3.76 %
5102 Sprinkler Materials	0.00	0.00 %	-849.35	-0.72 %
5103 Pruning	0.00	0.00 %	-424.80	-0.36 %
5105 Spray/Fertilization	-130.68	-1.99 %	-1,250.41	-1.06 %
5108 Common Area Weed Control	0.00	0.00 %	-272.25	-0.23 %
5110 Landscaping Other	-963.77	-14.67 %	-3,354.16	-2.85 %
5100 Total LANDSCAPING	-1,208.80	-18.40 %	-10,576.47	-8.99 %
5150 STREETS & SIDEWALKS				
5156 Street Repair Contract	0.00	0.00 %	-34,417.62	-29.25 %
5157 Parking Other	0.00	0.00 %	-5.44	0.00 %
5158 JL Snow Removal	0.00	0.00 %	-2,632.96	-2.24 %
5150 Total STREETS & SIDEWALKS	0.00	0.00 %	-37,056.02	-31.49 %
5300 UTILITIES				
5301 Common Area Electric	-114.68	-1.75 %	-645.23	-0.55 %
5304 Water	-198.63	-3.02 %	-2,142.58	-1.82 %
5305 Sewer	0.00	0.00 %	-389.32	-0.33 %
5309 Jordan Lane Utilities	-2,074.37	-31.58 %	-19,546.02	-16.61 %
5310 Menaul Ct Utilities	-1,460.92	-22.24 %	-14,280.33	-12.14 %
5300 Total UTILITIES	-3,848.60	-58.60 %	-37,003.48	-31.45 %
5400 TAX & LICENSES				
5405 Lien Filling Fee	0.00	0.00 %	-302.00	-0.26 %
5400 Total TAX & LICENSES	0.00	0.00 %	-302.00	-0.26 %
5600 ADMINISTRATIVE				
5601 Property Management Fee	-1,000.00	-15.23 %	-11,250.00	-9.56 %
5602 Legal Fees	0.00	0.00 %	-3,312.50	-2.82 %
5603 Accounting Fees	-44.00	-0.67 %	-680.00	-0.58 %
5605 Meeting Expenses	0.00	0.00 %	-200.00	-0.17 %
5607 Qualchan HOA Monthly Fee	-157.50	-2.40 %	-1,575.00	-1.34 %
5610 Other Admin Exp	0.00	0.00 %	-1,637.23	-1.39 %
5600 Total ADMINISTRATIVE	-1,201.50	-18.29 %	-18,654.73	-15.85 %
5650 INSURANCE				
5651 Liability & Multi-Peril	0.00	0.00 %	397.20	0.34 %
5650 Total INSURANCE	0.00	0.00 %	397.20	0.34 %
5700 OFFICE				
5702 Mail/Postage	0.00	0.00 %	-29.36	-0.02 %
5703 Copies/Reproductions	0.00	0.00 %	-77.10	-0.07 %
5700 Total OFFICE	0.00	0.00 %	-106.46	-0.09 %
5000 Total EXPENSES	-7,292.32	-111.03 %	-107,397.36	-91.27 %
TOTAL EXPENSE	-7,292.32	-111.03%	-107,397.36	-91.27%
NON OPERATING EXPENSE				
6000 NON-OPERATING EXPENSES				
6002 Funds Transf. to Res. from Oper.	-1,207.18	-18.38 %	-19,484.16	-16.56 %
6000 Total NON-OPERATING EXPENSES	-1,207.18	-18.38 %	-19,484.16	-16.56 %
TOTAL NON OPERATING EXPENSE	-1,207.18	-18.38%	-19,484.16	-16.56%
Net Income	-1,931.48	-29.41 %	-9,210.34	-7.83 %
Net cash provided by Operating Activities	-1,931.48		-9,210.34	
Net cash increase for period	-1,931.48		-9,210.34	
Cash at beginning of period	42,059.53		49,338.39	
Cash at end of period	40,128.05		40,128.05	

Budget Comparison

Properties: Anton Court, Bolan - Lower West, Bolan - Upper West, Bolan Avenue, Jordan Lane, Lincoln Way, Menaul Court, Overlook HOA, W Willapa, Willapa Court, Z - Vacant Lot

Comparison Periods: 11/01/19 - 11/30/19 and 01/01/19 - 11/30/19 (cash basis)

	Actual 11/01/19 - 11/30/19	Budget 11/19 - 11/19	\$ Change	% Change	Actual YTD 01/01/19 - 11/30/19	Budget YTD 01/19 - 11/19	\$ Change	% Change
INCOME								
4100 INCOME								
4101 HOA DUES								
2201 Prepays	-908.81	0.00	-908.81		630.17	0.00	630.17	
4101 Other HOA DUES	2,132.50	2,500.00	-367.50	-14.7 %	54,814.21	68,900.00	-14,085.79	-20.4 %
4101 Total HOA DUES	1,223.69	2,500.00	-1,276.31	-51.1 %	55,444.38	68,900.00	-13,455.62	-19.5 %
4102 JORDAN LANE FEES								
4104 JL - Snow Removal	15.00	0.00	15.00		135.00	0.00	135.00	
4105 JL - Upgrade Lrgr Trash Can	13.44	0.00	13.44		107.52	0.00	107.52	
4106 JL - Utility Fees	1,520.00	2,000.00	-480.00	-24.0 %	14,283.95	22,820.00	-8,536.05	-37.4 %
4116 JL - Private Dr Res Assessment	14.17	0.00	14.17		521.73	680.00	-158.27	-23.3 %
4121 JL - PUD Res Assessment	260.00	300.00	-40.00	-13.3 %	2,957.50	2,730.00	227.50	8.3 %
4126 JL - Private Dr Snow Removal	225.00	0.00	225.00		1,830.00	0.00	1,830.00	
4102 Total JORDAN LANE FEES	2,047.61	2,300.00	-252.39	-11.0 %	19,835.70	26,230.00	-6,394.30	-24.4 %
4107 LOWER WEST BOLAN FEES								
4108 LWB - Snow Removal	0.00	0.00	0.00		1,406.01	0.00	1,406.01	
4118 LWB - Private Dr Res Assessment	0.00	200.00	-200.00	-100.0 %	1,664.00	1,870.00	-206.00	-11.0 %
4127 LWB - Road Repair Special Asse	155.00	0.00	155.00		2,233.11	0.00	2,233.11	
4107 Total LOWER WEST BOLAN FE	155.00	200.00	-45.00	-22.5 %	5,303.12	1,870.00	3,433.12	183.6 %
4109 MENAUL COURT FEES								
4112 MC - Utility Fees	1,715.85	1,500.00	215.85	14.4 %	13,423.23	18,850.00	-5,426.77	-28.8 %
4115 MC - Snow Removal	177.90	0.00	177.90		1,303.67	0.00	1,303.67	
4119 MC - Lift Station Res Assessment	200.04	250.00	-49.96	-20.0 %	2,086.94	2,200.00	-113.06	-5.1 %
4122 MC - PUD Res Assessment	195.00	200.00	-5.00	-2.5 %	2,047.50	2,144.00	-96.50	-4.5 %
4109 Total MENAUL COURT FEES	2,288.79	1,950.00	338.79	17.4 %	18,861.34	23,194.00	-4,332.66	-18.7 %
4113 UPPER WEST BOLAN FEES								
4114 UWB - Snow Removal	0.00	0.00	0.00		1,305.00	0.00	1,305.00	
4120 UWB - Private Dr Res Assessment	26.25	200.00	-173.75	-86.9 %	1,615.00	1,700.00	-85.00	-5.0 %
4128 UWB - Road Repair Special Asse	136.25	0.00	136.25		2,505.85	0.00	2,505.85	
4113 Total UPPER WEST BOLAN FE	162.50	200.00	-37.50	-18.8 %	5,425.85	1,700.00	3,725.85	219.2 %
4123 ANTON COURT FEES								
4124 AC - Private Dr Res Assessment	127.50	100.00	27.50	27.5 %	804.96	1,020.00	-215.04	-21.1 %
4123 Total ANTON COURT FEES	127.50	100.00	27.50	27.5 %	804.96	1,020.00	-215.04	-21.1 %
4150 CA RESERVE ASSESSMENTS								
4151 Com Area Res Assessment	365.47	1,000.00	-634.53	-63.5 %	8,871.76	10,000.00	-1,128.24	-11.3 %

	Actual 11/01/19 - 11/30/19	Budget 11/19 - 11/19	\$ Change	% Change	Actual YTD 01/01/19 - 11/30/19	Budget YTD 01/19 - 11/19	\$ Change	% Change
4150 Total CA RESERVE ASSESSME	365.47	1,000.00	-634.53	-63.5 %	8,871.76	10,000.00	-1,128.24	-11.3 %
4100 Total INCOME	6,370.56	8,250.00	-1,879.44	-22.8 %	114,547.11	132,914.00	-18,366.89	-13.8 %
4200 OTHER PROPERTY INCOME								
4201 Late Fees & Interest	197.46	0.00	197.46		3,069.07	0.00	3,069.07	
4202 Return Chk Charges / NSF Income	0.00	0.00	0.00		5.00	0.00	5.00	
4208 CC&R Fines	0.00	0.00	0.00		50.00	0.00	50.00	
4200 Total OTHER PROPERTY INCOME	197.46	0.00	197.46		3,124.07	0.00	3,124.07	
TOTAL INCOME	6,568.02	8,250.00	-1,681.98	-20.4 %	117,671.18	132,914.00	-15,242.82	-11.5 %
EXPENSE								
5000 EXPENSES								
5001 MAINTENANCE EXPENSES								
5002 Repairs Materials	0.00	0.00	0.00		60.93	0.00	60.93	
5004 Plumbing Materials	0.00	0.00	0.00		810.15	0.00	810.15	
5005 Plumbing Contract	0.00	0.00	0.00		672.11	365.00	307.11	84.1 %
5009 Locks & Keys	0.00	0.00	0.00		33.69	0.00	33.69	
5022 Maintenance Miscellaneous	1,019.09	0.00	1,019.09		1,332.75	0.00	1,332.75	
5023 Maintenance Engineer	14.33	150.00	-135.67	-90.4 %	1,172.85	1,650.00	-477.15	-28.9 %
5024 Travel Reimbursement	0.00	0.00	0.00		12.92	0.00	12.92	
5001 Total MAINTENANCE EXPENSE	1,033.42	150.00	883.42	588.9 %	4,095.40	2,015.00	2,080.40	103.2 %
5100 LANDSCAPING								
5101 Lawn Mowing	114.35	400.00	-285.65	-71.4 %	4,425.50	5,000.00	-574.50	-11.5 %
5102 Sprinkler Materials	0.00	140.00	-140.00	-100.0 %	849.35	980.00	-130.65	-13.3 %
5103 Pruning	0.00	500.00	-500.00	-100.0 %	424.80	500.00	-75.20	-15.0 %
5104 New Plants	0.00	0.00	0.00		0.00	950.00	-950.00	-100.0 %
5105 Spray/Fertilization	130.68	200.00	-69.32	-34.7 %	1,250.41	600.00	650.41	108.4 %
5108 Common Area Weed Control	0.00	2,500.00	-2,500.00	-100.0 %	272.25	5,000.00	-4,727.75	-94.6 %
5110 Landscaping Other	963.77	0.00	963.77		3,354.16	0.00	3,354.16	
5100 Total LANDSCAPING	1,208.80	3,740.00	-2,531.20	-67.7 %	10,576.47	13,030.00	-2,453.53	-18.8 %
5150 STREETS & SIDEWALKS								
5153 Snow Removal CA Sidewalks	0.00	0.00	0.00		0.00	1,845.00	-1,845.00	-100.0 %
5156 Street Repair Contract	0.00	0.00	0.00		34,417.62	0.00	34,417.62	
5157 Parking Other	0.00	0.00	0.00		5.44	0.00	5.44	
5158 JL Snow Removal	0.00	0.00	0.00		2,632.96	2,700.00	-67.04	-2.5 %
5159 LWB Snow Removal	0.00	0.00	0.00		0.00	2,351.00	-2,351.00	-100.0 %
5160 UWB Snow Removal	0.00	0.00	0.00		0.00	2,445.00	-2,445.00	-100.0 %
5161 MC Snow Removal	0.00	0.00	0.00		0.00	1,966.00	-1,966.00	-100.0 %
5162 AC Snow Removal	0.00	0.00	0.00		0.00	2,052.00	-2,052.00	-100.0 %
5163 JL Private Dr Snow Removal	0.00	0.00	0.00		0.00	2,575.00	-2,575.00	-100.0 %
5150 Total STREETS & SIDEWALKS	0.00	0.00	0.00		37,056.02	15,934.00	21,122.02	132.6 %
5300 UTILITIES								

	Actual 11/01/19 - 11/30/19	Budget 11/19 - 11/19	\$ Change	% Change	Actual YTD 01/01/19 - 11/30/19	Budget YTD 01/19 - 11/19	\$ Change	% Change
5301 Common Area Electric	114.68	0.00	114.68		645.23	0.00	645.23	
5304 Water	198.63	150.00	48.63	32.4 %	2,142.58	1,850.00	292.58	15.8 %
5305 Sewer	0.00	0.00	0.00		389.32	800.00	-410.68	-51.3 %
5309 Jordan Lane Utilities	2,074.37	2,000.00	74.37	3.7 %	19,546.02	23,457.00	-3,910.98	-16.7 %
5310 Menaul Ct Utilities	1,460.92	1,417.00	43.92	3.1 %	14,280.33	19,036.00	-4,755.67	-25.0 %
5300 Total UTILITIES	3,848.60	3,567.00	281.60	7.9 %	37,003.48	45,143.00	-8,139.52	-18.0 %
5400 TAX & LICENSES								
5405 Lien Filling Fee	0.00	0.00	0.00		302.00	0.00	302.00	
5400 Total TAX & LICENSES	0.00	0.00	0.00		302.00	0.00	302.00	
5600 ADMINISTRATIVE								
5601 Property Management Fee	1,000.00	1,000.00	0.00	0.0 %	11,250.00	11,000.00	250.00	2.3 %
5602 Legal Fees	0.00	0.00	0.00		3,312.50	0.00	3,312.50	
5603 Accounting Fees	44.00	20.00	24.00	120.0 %	680.00	620.00	60.00	9.7 %
5605 Meeting Expenses	0.00	0.00	0.00		200.00	0.00	200.00	
5606 Audit	0.00	0.00	0.00		0.00	7,000.00	-7,000.00	-100.0 %
5607 Qualchan HOA Monthly Fee	157.50	158.00	-0.50	-0.3 %	1,575.00	1,738.00	-163.00	-9.4 %
5610 Other Admin Exp	0.00	0.00	0.00		1,637.23	0.00	1,637.23	
5600 Total ADMINISTRATIVE	1,201.50	1,178.00	23.50	2.0 %	18,654.73	20,358.00	-1,703.27	-8.4 %
5650 INSURANCE								
5651 Liability & Multi-Peril	0.00	0.00	0.00		-397.20	1,350.00	-1,747.20	-129.4 %
5652 Board of Directors Ins	0.00	0.00	0.00		0.00	1,600.00	-1,600.00	-100.0 %
5650 Total INSURANCE	0.00	0.00	0.00		-397.20	2,950.00	-3,347.20	-113.5 %
5700 OFFICE								
5702 Mail/Postage	0.00	0.00	0.00		29.36	0.00	29.36	
5703 Copies/Reproductions	0.00	0.00	0.00		77.10	0.00	77.10	
5700 Total OFFICE	0.00	0.00	0.00		106.46	0.00	106.46	
5000 Total EXPENSES	7,292.32	8,635.00	-1,342.68	-15.5 %	107,397.36	99,430.00	7,967.36	8.0 %
TOTAL EXPENSE	7,292.32	8,635.00	-1,342.68	-15.5 %	107,397.36	99,430.00	7,967.36	8.0 %
NOI	-724.30	-385.00	-339.30	-88.1 %	10,273.82	33,484.00	-23,210.18	-69.3 %
NON OPERATING EXPENSE								
6000 NON-OPERATING EXPENSES								
6002 Funds Transf. to Res. from Oper.	1,207.18	2,150.00	-942.82	-43.9 %	19,484.16	21,324.00	-1,839.84	-8.6 %
6000 Total NON-OPERATING EXPENSE	1,207.18	2,150.00	-942.82	-43.9 %	19,484.16	21,324.00	-1,839.84	-8.6 %
TOTAL NON OPERATING EXPENSE	1,207.18	2,150.00	-942.82	-43.9 %	19,484.16	21,324.00	-1,839.84	-8.6 %
NET INCOME	-1,931.48	-2,535.00	603.52	23.8 %	-9,210.34	12,160.00	-21,370.34	-175.7 %

	Actual 11/01/19 - 11/30/19	Budget 11/19 - 11/19	\$ Change	% Change	Actual YTD 01/01/19 - 11/30/19	Budget YTD 01/19 - 11/19	\$ Change	% Change
NET INCOME SUMMARY								
Income	6,568.02	8,250.00	-1,681.98	-20.4 %	117,671.18	132,914.00	-15,242.82	-11.5 %
Expense	-7,292.32	-8,635.00	1,342.68	15.5 %	-107,397.36	-99,430.00	-7,967.36	8.0 %
Other Income & Expense	0.00	0.00	0.00		0.00	0.00	0.00	
Non Operating Expense	-1,207.18	-2,150.00	942.82	43.9 %	-19,484.16	-21,324.00	1,839.84	8.6 %
NET INCOME	-1,931.48	-2,535.00	603.52	23.8 %	-9,210.34	12,160.00	-21,370.34	-175.7 %