



# Monthly Report

**To:** Overlook Board of Directors  
**From:** WEB Properties, Inc.  
**Date:** April 30, 2019  
**Re:** Overlook HOA Operating Statements, April 2019

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To All,

Enclosed you will find the April 2019 monthly statement and financial reports for the Overlook Home Owners Association.

## **Income**

In April, we collected \$13,200.99 in Total Income, which is \$6,860.01 below the budget estimate of \$20,061.00. Year-To-Date we have collected \$47,750.65 in Total Income, which is \$5,511.35 below the budget estimate of \$53,262.00.

## **Account Balances**

As of April 30<sup>th</sup> the balance of each account is as follows:

Overlook Operating Account	\$67,472.36
Overlook Reserve Account	\$26,557.32
Overlook Savings Account	\$15,048.36
Total	\$109,078.04

### **Delinquencies**

As of April 30<sup>th</sup>, we are at \$11,851.46 in Outstanding Homeowner Dues, Late Fees, Interest, Lien Filing Fees and CC&R Violations. This is made up of 26 homeowners. The attached report provides a more detailed reference for your review. This is due to the new monthly billing being pulled with the delinquent. We are working on a new way of pulling the report to exclude this.

### **Prepays**

In April, there was \$6,967.29 in Prepays from 35 homeowners. The attached report provides a more detailed reference for your review.

### **Expenses**

In April, Total Expenses were \$6,109.78, which is \$914.78 above the budget estimate of \$5,195.00. Year-To-Date Total Expenses are \$24,332.73 which is \$12,881.27 below the budget estimate of \$37,214.00.

### **CC&R Notices**

In April, we sent out the following CC&R Violation and Thank You Letters

<b>CC&amp;R Violation Notices</b>	
1st Notice	0
2nd Notice	0
1st Fine	0
2nd Fine	0
3 or More Fines	0
Landscape Letter	0
<b>Total</b>	<b>0</b>

### **Management Issues**

The contract with Dundee landscaping looks to be set for June to make sure everything is dried out enough.

The information for the asphalt people was sent to Mike. At the Board meeting this month, the Board decided to have a block meeting with the owners on both Upper and Lower Bolan. First, they are going to get bids from companies in regards to repaving the streets, patching the streets and what it would be to turn the street into a gravel drive. Once they have these bids and can let owners know their financial responsibilities and

the drainage problem is taken care of so the homeowners can see the HOA is serious about taking care of them we will set up the meeting.

This homeowner paid in full and the Board approved crediting his account the late fees. A homeowner on Menaul requested the Board again waive his late fees. The Board declined and the homeowner was notified. He has asked to meet with me to discuss his bill and find out why he isn't paid up like he thought he should be.

The audit vote and audit meeting notices went out to the home owners for May 30<sup>th</sup>. We have started receiving votes back already as well as proxies. The fact that we have to do the audit vote or an audit this year again was discussed. We will work on getting everything together to have a quorum at the next Board meeting so that there can be a vote to waive the audit again in 2019 for 2018.

The Board chose to go with C&C landscape for the year as we had problems getting bids for the HOA. C&C is still working on Spring cleanup.

Together with the enclosed reports, this should bring you up to date on the status of the Overlook Homeowners Association for the month of April 2019. If there is anything else, we can do to be of assistance, please feel free to call or email us.

Sincerely,

WEB Properties, Inc.

A handwritten signature in blue ink that reads "Bridgett McCain". The signature is written in a cursive style with a horizontal line through the middle of the name.

Bridgett McCain  
HOA Manager

# Cash Flow MTD Comparison

Properties: Anton Court,Bolan - Lower West,Bolan - Upper West,Bolan Avenue,Jordan Lane,Lincoln Way,Menaul Court,Overlook HOA,W Willapa,Willapa Court,Z - Vacant Lot

01/01/19 - 04/30/19 (cash basis)

	Month to Date			
	04/01/19 - 04/30/19	% Income	01/01/19 - 04/30/19	% Income
<b>OPERATING ACTIVITIES</b>				
<b>INCOME</b>				
4100 INCOME				
4101 HOA DUES				
2201 Prepays	2,413.66	18.28 %	4,212.38	8.82 %
4101 Other HOA DUES	7,524.01	57.00 %	24,362.63	51.02 %
4101 Total HOA DUES	9,937.67	75.28 %	28,575.01	59.84 %
4102 JORDAN LANE FEES				
4104 JL - Snow Removal	30.00	0.23 %	30.00	0.06 %
4105 JL - Upgrade Lgr Trash Can	13.44	0.10 %	13.44	0.03 %
4106 JL - Utility Fees	-584.01	-4.42 %	3,243.78	6.79 %
4116 JL - Private Dr Res Assessment	82.51	0.63 %	210.01	0.44 %
4121 JL - PUD Res Assessment	308.75	2.34 %	991.25	2.08 %
4126 JL - Private Dr Snow Removal	225.00	1.70 %	225.00	0.47 %
4102 Total JORDAN LANE FEES	75.69	0.57 %	4,713.48	9.87 %
4107 LOWER WEST BOLAN FEES				
4108 LWB - Snow Removal	90.00	0.68 %	506.01	1.06 %
4118 LWB - Private Dr Res Assessment	85.00	0.64 %	814.00	1.70 %
4107 Total LOWER WEST BOLAN FEES	175.00	1.33 %	1,320.01	2.76 %
4109 MENAUL COURT FEES				
4112 MC - Utility Fees	45.12	0.34 %	3,843.21	8.05 %
4115 MC - Snow Removal	150.00	1.14 %	195.77	0.41 %
4119 MC - Lift Station Res Assessments	207.67	1.57 %	836.70	1.75 %
4122 MC - PUD Res Assessment	211.25	1.60 %	845.00	1.77 %
4109 Total MENAUL COURT FEES	614.04	4.65 %	5,720.68	11.98 %
4113 UPPER WEST BOLAN FEES				
4114 UWB - Snow Removal	225.00	1.70 %	360.00	0.75 %
4120 UWB - Private Dr Res Assessment	297.50	2.25 %	722.50	1.51 %
4113 Total UPPER WEST BOLAN FEES	522.50	3.96 %	1,082.50	2.27 %
4123 ANTON COURT FEES				
4124 AC - Private Dr Res Assessment	42.50	0.32 %	212.50	0.45 %
4123 Total ANTON COURT FEES	42.50	0.32 %	212.50	0.45 %
4150 CA RESERVE ASSESSMENTS				
4151 Com Area Res Assessment	1,264.95	9.58 %	3,971.26	8.32 %
4150 Total CA RESERVE ASSESSMENTS	1,264.95	9.58 %	3,971.26	8.32 %
4100 Total INCOME	12,632.35	95.69 %	45,595.44	95.49 %
4200 OTHER PROPERTY INCOME				
4201 Late Fees & Interest	568.64	4.31 %	2,155.21	4.51 %
4200 Total OTHER PROPERTY INCOME	568.64	4.31 %	2,155.21	4.51 %
<b>TOTAL INCOME</b>	<b>13,200.99</b>	<b>99.99%</b>	<b>47,750.65</b>	<b>99.99%</b>
<b>EXPENSE</b>				
5000 EXPENSES				
5001 MAINTENANCE EXPENSES				
5022 Maintenance Miscellaneous	0.00	0.00 %	-70.94	-0.15 %
5023 Maintenance Engineer	-77.67	-0.59 %	-245.51	-0.51 %
5024 Travel Reimbursement	0.00	0.00 %	-12.92	-0.03 %
5001 Total MAINTENANCE EXPENSES	-77.67	-0.59 %	-329.37	-0.69 %
5150 STREETS & SIDEWALKS				
5158 JL Snow Removal	0.00	0.00 %	-2,632.96	-5.51 %
5150 Total STREETS & SIDEWALKS	0.00	0.00 %	-2,632.96	-5.51 %
5300 UTILITIES				
5301 Common Area Electric	-54.84	-0.42 %	-255.24	-0.53 %
5304 Water	0.00	0.00 %	-140.68	-0.29 %
5309 Jordan Lane Utilities	-1,775.45	-13.45 %	-6,939.62	-14.53 %
5310 Menaul Ct Utilities	-1,244.32	-9.43 %	-4,683.37	-9.81 %

5300 Total UTILITIES	-3,074.61	-23.29 %	-12,018.91	-25.17 %
5400 TAX & LICENSES				
5405 Lien Filing Fee	0.00	0.00 %	-202.00	-0.42 %
5400 Total TAX & LICENSES	0.00	0.00 %	-202.00	-0.42 %
5600 ADMINISTRATIVE				
5601 Property Management Fee	-1,000.00	-7.58 %	-4,250.00	-8.90 %
5602 Legal Fees	-1,937.50	-14.68 %	-3,312.50	-6.94 %
5603 Accounting Fees	-20.00	-0.15 %	-483.00	-1.01 %
5605 Meeting Expenses	0.00	0.00 %	-100.00	-0.21 %
5607 Qualchan HOA Monthly Fee	0.00	0.00 %	-157.50	-0.33 %
5610 Other Admin Exp	0.00	0.00 %	-1,137.23	-2.38 %
5600 Total ADMINISTRATIVE	-2,957.50	-22.40 %	-9,440.23	-19.77 %
5650 INSURANCE				
5651 Liability & Multi-Peril	0.00	0.00 %	397.20	0.83 %
5650 Total INSURANCE	0.00	0.00 %	397.20	0.83 %
5700 OFFICE				
5702 Mail/Postage	0.00	0.00 %	-29.36	-0.06 %
5703 Copies/Reproductions	0.00	0.00 %	-77.10	-0.16 %
5700 Total OFFICE	0.00	0.00 %	-106.46	-0.22 %
5000 Total EXPENSES	-6,109.78	-46.28 %	-24,332.73	-50.96 %
<b>TOTAL EXPENSE</b>	<b>-6,109.78</b>	<b>-46.30%</b>	<b>-24,332.73</b>	<b>-50.94%</b>
<b>NON OPERATING EXPENSE</b>				
6000 NON-OPERATING EXPENSES				
6002 Funds Transf. to Res. from Oper.	0.00	0.00 %	-5,283.95	-11.07 %
6000 Total NON-OPERATING EXPENSES	0.00	0.00 %	-5,283.95	-11.07 %
<b>TOTAL NON OPERATING EXPENSE</b>	<b>0.00</b>	<b>0.00%</b>	<b>-5,283.95</b>	<b>-11.07%</b>
<b>Net Income</b>	<b>7,091.21</b>	<b>53.72 %</b>	<b>18,133.97</b>	<b>37.98 %</b>
<b>Net cash provided by Operating Activities</b>	<b>7,091.21</b>		<b>18,133.97</b>	
<b>Net cash increase for period</b>	<b>7,091.21</b>		<b>18,133.97</b>	
<b>Cash at beginning of period</b>	<b>60,381.15</b>		<b>49,338.39</b>	
<b>Cash at end of period</b>	<b>67,472.36</b>		<b>67,472.36</b>	

# Cash Flow MTD Comparison

Property: Overlook Reserve  
01/01/19 - 04/30/19 (cash basis)

	Month to Date		01/01/19 - 04/30/19	
	04/01/19 - 04/30/19	% Income	01/01/19 - 04/30/19	% Income
<b>OPERATING ACTIVITIES</b>				
<b>INCOME</b>				
4200 OTHER PROPERTY INCOME				
4209 Interest Income	10.95	100.00 %	34.56	100.00 %
4200 Total OTHER PROPERTY INCOME	10.95	100.00 %	34.56	100.00 %
<b>TOTAL INCOME</b>	<b>10.95</b>	<b>100.00%</b>	<b>34.56</b>	<b>100.00%</b>
<b>NON OPERATING INCOME</b>				
7000 NON-OPERATING INCOME				
7004 Funds Transf. from Oper. to Res.	0.00	0.00 %	1,488.21	4306.16 %
7000 Total NON-OPERATING INCOME	0.00	0.00 %	1,488.21	4306.16 %
<b>TOTAL NON OPERATING INCOME</b>	<b>0.00</b>	<b>0.00%</b>	<b>1,488.21</b>	<b>4306.16%</b>
<b>NON OPERATING EXPENSE</b>				
6000 NON-OPERATING EXPENSES				
6002 Funds Transf. to Res. from Oper.	0.00	0.00 %	3,795.74	0983.04 %
6000 Total NON-OPERATING EXPENSES	0.00	0.00 %	3,795.74	0983.04 %
<b>TOTAL NON OPERATING EXPENSE</b>	<b>0.00</b>	<b>0.00%</b>	<b>3,795.74</b>	<b>10983.04%</b>
<b>Net Income</b>	<b>10.95</b>	<b>100.00 %</b>	<b>5,318.51</b>	<b>5389.21 %</b>
<b>Net cash provided by Operating Activities</b>	<b>10.95</b>		<b>5,318.51</b>	
<b>Net cash increase for period</b>	<b>10.95</b>		<b>5,318.51</b>	
<b>Cash at beginning of period</b>	<b>26,546.37</b>		<b>21,238.81</b>	
<b>Cash at end of period</b>	<b>26,557.32</b>		<b>26,557.32</b>	

# Cash Flow MTD Comparison

Property: Overlook Savings  
01/01/19 - 04/30/19 (cash basis)

	Month to Date		01/01/19 - 04/30/19	
	04/01/19 - 04/30/19	% Income	01/01/19 - 04/30/19	% Income
<b>OPERATING ACTIVITIES</b>				
<b>INCOME</b>				
4200 OTHER PROPERTY INCOME				
4209 Interest Income	6.57	100.00 %	22.67	100.00 %
4200 Total OTHER PROPERTY INCOME	6.57	100.00 %	22.67	100.00 %
<b>TOTAL INCOME</b>	<b>6.57</b>	<b>100.00%</b>	<b>22.67</b>	<b>100.00%</b>
<b>Net Income</b>	6.57	100.00 %	22.67	100.00 %
<b>Net cash provided by Operating Activities</b>	<b>6.57</b>		<b>22.67</b>	
<b>Net cash increase for period</b>	6.57		22.67	
<b>Cash at beginning of period</b>	15,041.79		15,025.69	
<b>Cash at end of period</b>	15,048.36		15,048.36	

# Budget Comparison

Properties: Anton Court,Bolan - Lower West,Bolan - Upper West,Bolan Avenue,Jordan Lane,Lincoln Way,Menaul Court,Overlook HOA,W Willapa,Willapa Court,Z - Vacant Lot

Comparison Periods: 04/01/19 - 04/30/19 and 01/01/19 - 04/30/19 (cash basis)

	Actual 04/01/19 - 04/30/19	Budget 04/19 - 04/19	\$ Change	% Change	Actual YTD 01/01/19 - 04/30/19	Budget YTD 01/19 - 04/19	\$ Change	% Change
<b>INCOME</b>								
4100 INCOME								
4101 HOA DUES								
2201 Prepays	2,413.66	0.00	2,413.66		4,212.38	0.00	4,212.38	
4101 Other HOA DUES	7,524.01	11,600.00	-4,075.99	-35.1 %	24,362.63	28,200.00	-3,837.37	-13.6 %
4101 Total HOA DUES	9,937.67	11,600.00	-1,662.33	-14.3 %	28,575.01	28,200.00	375.01	1.3 %
4102 JORDAN LANE FEES								
4104 JL - Snow Removal	30.00	0.00	30.00		30.00	0.00	30.00	
4105 JL - Upgrade Lrgr Trash Can	13.44	0.00	13.44		13.44	0.00	13.44	
4106 JL - Utility Fees	-584.01	3,000.00	-3,584.01	-119.5 %	3,243.78	8,940.00	-5,696.22	-63.7 %
4116 JL - Private Dr Res Assessment	82.51	170.00	-87.49	-51.5 %	210.01	340.00	-129.99	-38.2 %
4121 JL - PUD Res Assessment	308.75	382.50	-73.75	-19.3 %	991.25	1,065.00	-73.75	-6.9 %
4126 JL - Private Dr Snow Removal	225.00	0.00	225.00		225.00	0.00	225.00	
4102 Total JORDAN LANE FEES	75.69	3,552.50	-3,476.81	-97.9 %	4,713.48	10,345.00	-5,631.52	-54.4 %
4107 LOWER WEST BOLAN FEES								
4108 LWB - Snow Removal	90.00	0.00	90.00		506.01	0.00	506.01	
4118 LWB - Private Dr Res Assessment	85.00	267.50	-182.50	-68.2 %	814.00	735.00	79.00	10.7 %
4107 Total LOWER WEST BOLAN FEES	175.00	267.50	-92.50	-34.6 %	1,320.01	735.00	585.01	79.6 %
4109 MENAUL COURT FEES								
4112 MC - Utility Fees	45.12	2,500.00	-2,454.88	-98.2 %	3,843.21	7,450.00	-3,606.79	-48.4 %
4115 MC - Snow Removal	150.00	0.00	150.00		195.77	0.00	195.77	
4119 MC - Lift Station Res Assessment	207.67	300.00	-92.33	-30.8 %	836.70	850.00	-13.30	-1.6 %
4122 MC - PUD Res Assessment	211.25	336.00	-124.75	-37.1 %	845.00	872.00	-27.00	-3.1 %
4109 Total MENAUL COURT FEES	614.04	3,136.00	-2,521.96	-80.4 %	5,720.68	9,172.00	-3,451.32	-37.6 %
4113 UPPER WEST BOLAN FEES								
4114 UWB - Snow Removal	225.00	0.00	225.00		360.00	0.00	360.00	
4120 UWB - Private Dr Res Assessment	297.50	225.00	72.50	32.2 %	722.50	650.00	72.50	11.2 %
4113 Total UPPER WEST BOLAN FEES	522.50	225.00	297.50	132.2 %	1,082.50	650.00	432.50	66.5 %
4123 ANTON COURT FEES								
4124 AC - Private Dr Res Assessment	42.50	155.00	-112.50	-72.6 %	212.50	410.00	-197.50	-48.2 %
4123 Total ANTON COURT FEES	42.50	155.00	-112.50	-72.6 %	212.50	410.00	-197.50	-48.2 %
4150 CA RESERVE ASSESSMENTS								
4151 Com Area Res Assessment	1,264.95	1,125.00	139.95	12.4 %	3,971.26	3,750.00	221.26	5.9 %
4150 Total CA RESERVE ASSESSMENTS	1,264.95	1,125.00	139.95	12.4 %	3,971.26	3,750.00	221.26	5.9 %



	Actual 04/01/19 - 04/30/19	Budget 04/19 - 04/19	\$ Change	% Change	Actual YTD 01/01/19 - 04/30/19	Budget YTD 01/19 - 04/19	\$ Change	% Change
4100 Total INCOME	12,632.35	20,061.00	-7,428.65	-37.0 %	45,595.44	53,262.00	-7,666.56	-14.4 %
4200 OTHER PROPERTY INCOME								
4201 Late Fees & Interest	568.64	0.00	568.64		2,155.21	0.00	2,155.21	
4200 Total OTHER PROPERTY INCOMI	568.64	0.00	568.64		2,155.21	0.00	2,155.21	
<b>TOTAL INCOME</b>	<b>13,200.99</b>	<b>20,061.00</b>	<b>-6,860.01</b>	<b>-34.2 %</b>	<b>47,750.65</b>	<b>53,262.00</b>	<b>-5,511.35</b>	<b>-10.3 %</b>
<b>EXPENSE</b>								
5000 EXPENSES								
5001 MAINTENANCE EXPENSES								
5022 Maintenance Miscellaneous	0.00	0.00	0.00		70.94	0.00	70.94	
5023 Maintenance Engineer	77.67	150.00	-72.33	-48.2 %	245.51	600.00	-354.49	-59.1 %
5024 Travel Reimbursement	0.00	0.00	0.00		12.92	0.00	12.92	
5001 Total MAINTENANCE EXPENS	77.67	150.00	-72.33	-48.2 %	329.37	600.00	-270.63	-45.1 %
5150 STREETS & SIDEWALKS								
5153 Snow Removal CA Sidewalks	0.00	0.00	0.00		0.00	1,845.00	-1,845.00	-100.0 %
5158 JL Snow Removal	0.00	0.00	0.00		2,632.96	2,500.00	132.96	5.3 %
5159 LWB Snow Removal	0.00	0.00	0.00		0.00	2,151.00	-2,151.00	-100.0 %
5160 UWB Snow Removal	0.00	0.00	0.00		0.00	2,245.00	-2,245.00	-100.0 %
5161 MC Snow Removal	0.00	0.00	0.00		0.00	1,966.00	-1,966.00	-100.0 %
5162 AC Snow Removal	0.00	0.00	0.00		0.00	1,852.00	-1,852.00	-100.0 %
5163 JL Private Dr Snow Removal	0.00	0.00	0.00		0.00	2,375.00	-2,375.00	-100.0 %
5150 Total STREETS & SIDEWALKS	0.00	0.00	0.00		2,632.96	14,934.00	-12,301.04	-82.4 %
5300 UTILITIES								
5301 Common Area Electric	54.84	0.00	54.84		255.24	0.00	255.24	
5304 Water	0.00	150.00	-150.00	-100.0 %	140.68	600.00	-459.32	-76.6 %
5305 Sewer	0.00	0.00	0.00		0.00	400.00	-400.00	-100.0 %
5309 Jordan Lane Utilities	1,775.45	2,000.00	-224.55	-11.2 %	6,939.62	8,000.00	-1,060.38	-13.3 %
5310 Menaul Ct Utilities	1,244.32	1,717.00	-472.68	-27.5 %	4,683.37	5,968.00	-1,284.63	-21.5 %
5300 Total UTILITIES	3,074.61	3,867.00	-792.39	-20.5 %	12,018.91	14,968.00	-2,949.09	-19.7 %
5400 TAX & LICENSES								
5405 Lien Filling Fee	0.00	0.00	0.00		202.00	0.00	202.00	
5400 Total TAX & LICENSES	0.00	0.00	0.00		202.00	0.00	202.00	
5600 ADMINISTRATIVE								
5601 Property Management Fee	1,000.00	1,000.00	0.00	0.0 %	4,250.00	4,000.00	250.00	6.2 %
5602 Legal Fees	1,937.50	0.00	1,937.50		3,312.50	0.00	3,312.50	
5603 Accounting Fees	20.00	20.00	0.00	0.0 %	483.00	480.00	3.00	0.6 %
5605 Meeting Expenses	0.00	0.00	0.00		100.00	0.00	100.00	
5607 Qualchan HOA Monthly Fee	0.00	158.00	-158.00	-100.0 %	157.50	632.00	-474.50	-75.1 %
5610 Other Admin Exp	0.00	0.00	0.00		1,137.23	0.00	1,137.23	
5600 Total ADMINISTRATIVE	2,957.50	1,178.00	1,779.50	151.1 %	9,440.23	5,112.00	4,328.23	84.7 %

	<b>Actual</b> <b>04/01/19 - 04/30/19</b>	<b>Budget</b> <b>04/19 - 04/19</b>	<b>\$ Change</b>	<b>% Change</b>	<b>Actual YTD</b> <b>01/01/19 - 04/30/19</b>	<b>Budget YTD</b> <b>01/19 - 04/19</b>	<b>\$ Change</b>	<b>% Change</b>
5650 INSURANCE								
5651 Liability & Multi-Peril	0.00	0.00	0.00		-397.20	0.00	-397.20	
5652 Board of Directors Ins	0.00	0.00	0.00		0.00	1,600.00	-1,600.00	-100.0 %
5650 Total INSURANCE	0.00	0.00	0.00		-397.20	1,600.00	-1,997.20	-124.8 %
5700 OFFICE								
5702 Mail/Postage	0.00	0.00	0.00		29.36	0.00	29.36	
5703 Copies/Reproductions	0.00	0.00	0.00		77.10	0.00	77.10	
5700 Total OFFICE	0.00	0.00	0.00		106.46	0.00	106.46	
5000 Total EXPENSES	6,109.78	5,195.00	914.78	17.6 %	24,332.73	37,214.00	-12,881.27	-34.6 %
<b>TOTAL EXPENSE</b>	<b>6,109.78</b>	<b>5,195.00</b>	<b>914.78</b>	<b>17.6 %</b>	<b>24,332.73</b>	<b>37,214.00</b>	<b>-12,881.27</b>	<b>-34.6 %</b>
<b>NOI</b>	<b>7,091.21</b>	<b>14,866.00</b>	<b>-7,774.79</b>	<b>-52.3 %</b>	<b>23,417.92</b>	<b>16,048.00</b>	<b>7,369.92</b>	<b>45.9 %</b>
<b>NON OPERATING EXPENSE</b>								
6000 NON-OPERATING EXPENSES								
6002 Funds Transf. to Res. from Oper.	0.00	2,806.00	-2,806.00	-100.0 %	5,283.95	8,262.00	-2,978.05	-36.0 %
6000 Total NON-OPERATING EXPENSE	0.00	2,806.00	-2,806.00	-100.0 %	5,283.95	8,262.00	-2,978.05	-36.0 %
<b>TOTAL NON OPERATING EXPENSE</b>	<b>0.00</b>	<b>2,806.00</b>	<b>-2,806.00</b>	<b>-100.0 %</b>	<b>5,283.95</b>	<b>8,262.00</b>	<b>-2,978.05</b>	<b>-36.0 %</b>
<b>NET INCOME</b>	<b>7,091.21</b>	<b>12,060.00</b>	<b>-4,968.79</b>	<b>-41.2 %</b>	<b>18,133.97</b>	<b>7,786.00</b>	<b>10,347.97</b>	<b>132.9 %</b>
<b>NET INCOME SUMMARY</b>								
Income	13,200.99	20,061.00	-6,860.01	-34.2 %	47,750.65	53,262.00	-5,511.35	-10.3 %
Expense	-6,109.78	-5,195.00	-914.78	17.6 %	-24,332.73	-37,214.00	12,881.27	34.6 %
Other Income & Expense	0.00	0.00	0.00		0.00	0.00	0.00	
Non Operating Expense	0.00	-2,806.00	2,806.00	100.0 %	-5,283.95	-8,262.00	2,978.05	36.0 %
<b>NET INCOME</b>	<b>7,091.21</b>	<b>12,060.00</b>	<b>-4,968.79</b>	<b>-41.2 %</b>	<b>18,133.97</b>	<b>7,786.00</b>	<b>10,347.97</b>	<b>132.9 %</b>