



# Monthly Report

**To:** Overlook Board of Directors  
**From:** WEB Properties, Inc.  
**Date:** May 31, 2017  
**Re:** Overlook HOA Operating Statements, May 2017

---

To All,

Enclosed you will find the May 2017 monthly statement and financial reports for the Overlook Home Owners Association.

## Income

In May, we collected \$3,796.18 in Total Income, which is \$1,790.82 below the budget estimate of \$5,587.00. Year-To-Date we have collected \$45,182.33 in Total Income, which is \$3,070.67 below the budget estimate of \$48,253.00.

## Account Balances

As of May 31<sup>st</sup>, the balance of each account is as follows:

- Operating Account = \$21,165.64
- Savings Account = \$15,004.62
- Total = \$36,170.26

## Delinquencies

As of May 31<sup>st</sup>, we are at \$1,973.54 in Outstanding Homeowner Dues, Late Fees, Interest, Lien Filing Fees and CC&R Violations. This is made up of 1 homeowner. The attached report provides a more detailed reference for your review.

**Prepays**

In May, there was \$989.12 in Prepays from 7 homeowners. The attached report provides a more detailed reference for your review.

**Expenses**

In May, Total Expenses were \$17,823.38, which is \$10,030.38 above the budget estimate of \$7,793.00. Year-To-Date Total Expenses are \$47,939.10, which is \$11,259.10 above the budget estimate of \$36,680.00. Most expenses are self-explanatory; however, the following should be brought to your attention:

***Unimproved Common Area Expenses***

In May, Unimproved Common Areas Expenses were \$10,936.99, which is \$10,936.99 above the budget estimate of \$0.00. This was for hydro-seeding and rock installation in the common areas throughout the community. Year-To-Date Unimproved Common Area Expenses are \$10,936.99, which is \$10,936.99 above the budget estimate of \$0.00.

***Marketing Expenses***

In May, Marketing Expenses were \$304.64, which is \$304.64 above the budget estimate of \$0.00. This was for the private driveway sign. Year-To-Date Marketing Expenses are \$304.64, which is \$304.64 above the budget estimate of \$0.00.

**CC&R Notices**

In May, we sent out the following CC&R Violation and Thank You Letters:

<b>CC&amp;R Violation Notices</b>	
1st Notice	8
2nd Notice	0
1st Fine	2
2nd Fine	1
3 or More Fines	1
Thank You Letter	0
Landscape Letter	0
<b>Total</b>	<b>12</b>

**Management Issues**

We sent a notice of lien to the owner of 619 W Bolan in January. While management was contacted in February, the homeowner did not reach out to the Board as promised. With no further response, the Board instructed WEB Properties to record a lien against the property, which was done in May.

We received some complaints about the hillsides along Bolan Ave and the condition of the vacant properties. Notices have been sent to homeowners and we are seeing some progress. We will continue to work with homeowners that contact us towards a speedy and reasonable time frame for resolution of these issues, and continue to infract homeowners who don't.

Two dog waste stations were ordered and installed. Because a contractor was not available, WEB Properties maintenance engineers completed the job.

We contacted the City of Spokane Wastewater Department about the standing water and algae on Bolan Ave. We spoke with Doug, who reported that they are in the "design stage for a solution" at this time. However, he did warn that they may try to identify who tampered with the drainage system and hold them responsible for the cost of repairs.

We are working on the 3<sup>rd</sup> Quarter 2017 HOA Dues billing to be sent at the end of June. We reached out to you previously about the inclusion of inserts in the mailing. Please provide all documents by June 16<sup>th</sup> to ensure that the mailing is completed on time.

With the ever changing advantages that technology brings, challenges also come into our lives. One challenge in particular is how to best work through emails and phone calls received 7 days a week. Like most employers, our employees sign up for a 40 hour work week, yet are constantly receiving emails during their off hours. This leads to additional stress, burnout and other health issues. France recently recognized the unhealthy situation this was creating and mandated a law giving employees back their personal time. WEB Properties recognizes this same unhealthy environment and we are taking steps to alleviate the issue.

We are changing our office hours to 8:30 AM to 4:30 PM, Monday through Friday. Office employees will still work their normal 8:00 AM to 5:00 PM shifts, but will have a half hour at the beginning and end of their normal work days to get organized and attend to other work, without phone and email interruptions. We still maintain an answering service for emergency issues and you can get to an attendant after hours by calling our regular number and following the prompts. Emails and phone calls will be attended to only during our new office hours. Please keep in mind that we often receive a number of emails over the weekend so it may take some time to respond back, but we do our best to prioritize and get back to everyone in a timely manner.

We appreciate your understanding and should you have concerns or questions, please feel free to contact Bill Butler to discuss further.

Together with the enclosed reports, this should bring you up to date on the status of the Overlook Homeowners Association for the month of May 2017. If there is anything else we can do to be of assistance, please feel free to call or email us.

Sincerely,

WEB Properties, Inc.

A handwritten signature in cursive script, appearing to read "Eric J. Lundin".

Eric J. Lundin  
HOA Manager

Enclosures

# Cash Flow MTD Comparison

Properties: Bolan - Lower West, Bolan - Upper West, Bolan Avenue, Jordan Lane, Lincoln Way, Menaul Court, Overlook  
HOA, W Willapa, Willapa Court, Z - Vacant Lot

Date Range: 01/01/17 - 05/31/17 (cash basis)

	<u>Month to Date</u> <u>05/01/17 - 05/31/17</u>	<u>% Income</u>	<u>01/01/17 - 05/31/17</u>	<u>% Income</u>
<b>OPERATING ACTIVITIES</b>				
<b>INCOME</b>				
4100 INCOME				
4101 HOA DUES				
2201 Prepays	71.12	1.87 %	989.12	2.19 %
4101 Other HOA DUES	1,938.95	51.08 %	28,061.65	62.11 %
4101 Total HOA DUES	<u>2,010.07</u>	<u>52.95 %</u>	<u>29,050.77</u>	<u>64.30 %</u>
4102 JORDAN LANE FEES				
4104 JL - Snow Removal	84.09	2.22 %	420.45	0.93 %
4105 JL - Upgrade to Larger Trash Can	40.32	1.06 %	80.64	0.18 %
4106 JL - Utility Fees	886.62	23.36 %	7,227.60	16.00 %
4102 Total JORDAN LANE FEES	<u>1,011.03</u>	<u>26.63 %</u>	<u>7,728.69</u>	<u>17.11 %</u>
4107 LOWER WEST BOLAN FEES				
4108 LWB - Snow Removal	38.30	1.01 %	191.50	0.42 %
4107 Total LOWER WEST BOLAN FEES	<u>38.30</u>	<u>1.01 %</u>	<u>191.50</u>	<u>0.42 %</u>
4109 MENAUL COURT FEES				
4111 MC - Sewer Pump Maint./Rprs.	144.47	3.81 %	963.60	2.13 %
4112 MC - Utility Fees	224.52	5.91 %	5,447.51	12.06 %
4115 MC - Snow Removal	23.81	0.63 %	161.30	0.36 %
4117 MC - Other Repairs	169.13	4.46 %	608.80	1.35 %
4109 Total MENAUL COURT FEES	<u>561.93</u>	<u>14.80 %</u>	<u>7,181.21</u>	<u>15.89 %</u>
4113 UPPER WEST BOLAN FEES				
4114 UWB - Snow Removal	0.00	0.00 %	399.12	0.88 %
4113 Total UPPER WEST BOLAN FEES	<u>0.00</u>	<u>0.00 %</u>	<u>399.12</u>	<u>0.88 %</u>
4100 Total INCOME	<u>3,621.33</u>	<u>95.39 %</u>	<u>44,551.29</u>	<u>98.60 %</u>
4200 OTHER PROPERTY INCOME				
4201 Late Fees & Interest	174.85	4.61 %	449.61	1.00 %
4208 CC&R Fines	0.00	0.00 %	166.43	0.37 %
4210 Other Income	0.00	0.00 %	15.00	0.03 %
4200 Total OTHER PROPERTY INCOME	<u>174.85</u>	<u>4.61 %</u>	<u>631.04</u>	<u>1.40 %</u>
<b>TOTAL INCOME</b>	<b>3,796.18</b>	<b>100.02%</b>	<b>45,182.33</b>	<b>100.01%</b>
<b>EXPENSE</b>				
5000 EXPENSES				
5001 MAINTENANCE EXPENSES				
5005 Plumbing Contract	0.00	0.00 %	-669.59	-1.48 %
5018 Fence Repairs	-10.01	-0.26 %	-10.01	-0.02 %
5023 Maintenance Engineer	-79.08	-2.08 %	-388.84	-0.86 %
5024 Travel Reimbursement	-23.20	-0.61 %	-117.77	-0.26 %
5001 Total MAINTENANCE EXPENSES	<u>-112.29</u>	<u>-2.96 %</u>	<u>-1,186.21</u>	<u>-2.63 %</u>
5100 LANDSCAPING				
5101 Lawn Mowing	-294.15	-7.75 %	-294.15	-0.65 %
5102 Sprinkler Materials	-544.32	-14.34 %	-544.32	-1.20 %
5103 Pruning	-64.80	-1.71 %	-64.80	-0.14 %
5105 Spray/Fertilization	-189.00	-4.98 %	-189.00	-0.42 %
5110 Landscaping Other	-339.97	-8.96 %	-339.97	-0.75 %
5100 Total LANDSCAPING	<u>-1,432.24</u>	<u>-37.73 %</u>	<u>-1,432.24</u>	<u>-3.17 %</u>
5120 UNIMPROVED COMMON AREAS				
5121 Seeding/Irrigation	-10,936.99	-288.11 %	-10,936.99	-24.21 %
5120 Total UNIMPROVED COMMON	<u>-10,936.99</u>	<u>-288.11 %</u>	<u>-10,936.99</u>	<u>-24.21 %</u>
5150 STREETS & SIDEWALKS				
5153 Snow Removal CA Sidewalks	0.00	0.00 %	-3,404.52	-7.54 %
5157 Parking Other	0.00	0.00 %	-16.31	-0.04 %
5158 JL Snow Removal	0.00	0.00 %	-1,325.13	-2.93 %
5159 LWB Snow Removal	0.00	0.00 %	-1,460.46	-3.23 %
5160 UWB Snow Removal	0.00	0.00 %	-1,654.38	-3.66 %

5161 MC Snow Removal	0.00	0.00 %	-926.05	-2.05 %
5150 Total STREETS & SIDEWALKS	0.00	0.00 %	-8,786.85	-19.45 %
5300 UTILITIES				
5304 Water	-17.69	-0.47 %	-135.11	-0.30 %
5308 Cell Phone	0.00	0.00 %	-45.00	-0.10 %
5309 Jordan Lane Utilities	-1,556.93	-41.01 %	-7,746.15	-17.14 %
5310 Menaul Ct Utilities	-1,269.93	-33.45 %	-6,004.30	-13.29 %
5315 Utilities Other	-913.50	-24.06 %	-913.50	-2.02 %
5300 Total UTILITIES	-3,758.05	-99.00 %	-14,844.06	-32.85 %
5400 TAX & LICENSES				
5404 Licenses	0.00	0.00 %	-20.00	-0.04 %
5405 Lien Filling Fee	-124.00	-3.27 %	-124.00	-0.27 %
5400 Total TAX & LICENSES	-124.00	-3.27 %	-144.00	-0.32 %
5550 MARKETING EXPENSE				
5552 Signage	-304.64	-8.02 %	-304.64	-0.67 %
5550 Total MARKETING EXPENSE	-304.64	-8.02 %	-304.64	-0.67 %
5600 ADMINISTRATIVE				
5601 Property Management Fee	-750.00	-19.76 %	-3,750.00	-8.30 %
5602 Legal Fees	-210.00	-5.53 %	-916.50	-2.03 %
5605 Meeting Expenses	0.00	0.00 %	-276.98	-0.61 %
5607 Qualchan HOA Monthly Fee	-157.50	-4.15 %	-787.50	-1.74 %
5610 Other Admin Exp	-13.75	-0.36 %	-2,365.03	-5.23 %
5600 Total ADMINISTRATIVE	-1,131.25	-29.80 %	-8,096.01	-17.92 %
5650 INSURANCE				
5651 Liability & Multi-Peril	0.00	0.00 %	-1,450.00	-3.21 %
5650 Total INSURANCE	0.00	0.00 %	-1,450.00	-3.21 %
5700 OFFICE				
5701 Office Supply	0.00	0.00 %	-17.37	-0.04 %
5702 Mail/Postage	-16.17	-0.43 %	-302.37	-0.67 %
5703 Copies/Reproductions	-7.75	-0.20 %	-438.36	-0.97 %
5700 Total OFFICE	-23.92	-0.63 %	-758.10	-1.68 %
5000 Total EXPENSES	-17,823.38	-469.51 %	-47,939.10	-106.10 %
<b>TOTAL EXPENSE</b>	<b>-17,823.38</b>	<b>-469.51%</b>	<b>-47,939.10</b>	<b>-106.07%</b>
<b>Net Income</b>	<b>-14,027.20</b>	<b>-369.51 %</b>	<b>-2,756.77</b>	<b>-6.10 %</b>
<b>Net cash provided by Operating Activities</b>	<b>-14,027.20</b>		<b>-2,756.77</b>	
<b>Net cash increase for period</b>	<b>-14,027.20</b>		<b>-2,756.77</b>	
<b>Cash at beginning of period</b>	<b>35,192.84</b>		<b>23,922.41</b>	
<b>Cash at end of period</b>	<b>21,165.64</b>		<b>21,165.64</b>	

# Cash Flow MTD Comparison

Property: Overlook Savings

Date Range: 05/01/17 - 05/31/17 (cash basis)

	Month to Date 05/01/17 - 05/31/17		05/01/17 - 05/31/17	
	% Income	% Income	% Income	% Income
<b>OPERATING ACTIVITIES</b>				
<b>INCOME</b>				
4200 OTHER PROPERTY INCOME				
4209 Interest Income	0.99	100.00 %	0.99	100.00 %
4200 Total OTHER PROPERTY INCOME	0.99	100.00 %	0.99	100.00 %
<b>TOTAL INCOME</b>	<b>0.99</b>	<b>100.00%</b>	<b>0.99</b>	<b>100.00%</b>
<b>Net Income</b>	<b>0.99</b>	<b>100.00 %</b>	<b>0.99</b>	<b>100.00 %</b>
<b>Net cash provided by Operating Activities</b>	<b>0.99</b>		<b>0.99</b>	
<b>Net cash increase for period</b>	<b>0.99</b>		<b>0.99</b>	
<b>Cash at beginning of period</b>	<b>15,003.63</b>		<b>15,003.63</b>	
<b>Cash at end of period</b>	<b>15,004.62</b>		<b>15,004.62</b>	

# Budget Comparison

Properties: Bolan - Lower West, Bolan - Upper West, Bolan Avenue, Jordan Lane, Lincoln Way, Menaul Court, Overlook HOA, W Willapa, Willapa Court, Z - Vacant Lot

Comparison Periods: 05/01/17 - 05/31/17 and 01/01/17 - 05/31/17 (cash basis)

	Actual 05/01/17 - 05/31/17	Budget 05/17 - 05/17	\$ Change	% Change	Actual YTD 01/01/17 - 05/31/17	Budget YTD 01/17 - 05/17	\$ Change	% Change
<b>INCOME</b>								
4100 INCOME								
4101 HOA DUES								
2201 Prepays	71.12	0.00	71.12		989.12	0.00	989.12	
4101 Other HOA DUES	1,938.95	2,187.00	-248.05	-11.3 %	28,061.65	26,973.00	1,088.65	4.0 %
4101 Total HOA DUES	2,010.07	2,187.00	-176.93	-8.1 %	29,050.77	26,973.00	2,077.77	7.7 %
4102 JORDAN LANE FEES								
4104 JL - Snow Removal	84.09	0.00	84.09		420.45	1,050.00	-629.55	-60.0 %
4105 JL - Upgrade to Larger Trash Car	40.32	0.00	40.32		80.64	80.00	0.64	0.8 %
4106 JL - Utility Fees	886.62	1,900.00	-1,013.38	-53.3 %	7,227.60	9,500.00	-2,272.40	-23.9 %
4102 Total JORDAN LANE FEES	1,011.03	1,900.00	-888.97	-46.8 %	7,728.69	10,630.00	-2,901.31	-27.3 %
4107 LOWER WEST BOLAN FEES								
4108 LWB - Snow Removal	38.30	0.00	38.30		191.50	1,050.00	-858.50	-81.8 %
4107 Total LOWER WEST BOLAN FE	38.30	0.00	38.30		191.50	1,050.00	-858.50	-81.8 %
4109 MENAUL COURT FEES								
4111 MC - Sewer Pump Maint./Rprs.	144.47	0.00	144.47		963.60	0.00	963.60	
4112 MC - Utility Fees	224.52	1,500.00	-1,275.48	-85.0 %	5,447.51	7,500.00	-2,052.49	-27.4 %
4115 MC - Snow Removal	23.81	0.00	23.81		161.30	1,050.00	-888.70	-84.6 %
4117 MC - Other Repairs	169.13	0.00	169.13		608.80	0.00	608.80	
4109 Total MENAUL COURT FEES	561.93	1,500.00	-938.07	-62.5 %	7,181.21	8,550.00	-1,368.79	-16.0 %
4113 UPPER WEST BOLAN FEES								
4114 UWB - Snow Removal	0.00	0.00	0.00		399.12	1,050.00	-650.88	-62.0 %
4113 Total UPPER WEST BOLAN FE	0.00	0.00	0.00		399.12	1,050.00	-650.88	-62.0 %
4100 Total INCOME	3,621.33	5,587.00	-1,965.67	-35.2 %	44,551.29	48,253.00	-3,701.71	-7.7 %
4200 OTHER PROPERTY INCOME								
4201 Late Fees & Interest	174.85	0.00	174.85		449.61	0.00	449.61	
4208 CC&R Fines	0.00	0.00	0.00		166.43	0.00	166.43	
4210 Other Income	0.00	0.00	0.00		15.00	0.00	15.00	
4200 Total OTHER PROPERTY INCOME	174.85	0.00	174.85		631.04	0.00	631.04	
<b>TOTAL INCOME</b>	<b>3,796.18</b>	<b>5,587.00</b>	<b>-1,790.82</b>	<b>-32.1 %</b>	<b>45,182.33</b>	<b>48,253.00</b>	<b>-3,070.67</b>	<b>-6.4 %</b>
<b>EXPENSE</b>								
5000 EXPENSES								
5001 MAINTENANCE EXPENSES								



	Actual 05/01/17 - 05/31/17	Budget 05/17 - 05/17	\$ Change	% Change	Actual YTD 01/01/17 - 05/31/17	Budget YTD 01/17 - 05/17	\$ Change	% Change
5003 Repairs Contract	0.00	0.00	0.00		0.00	1,000.00	-1,000.00	-100.0 %
5005 Plumbing Contract	0.00	0.00	0.00		669.59	0.00	669.59	
5018 Fence Repairs	10.01	0.00	10.01		10.01	0.00	10.01	
5023 Maintenance Engineer	79.08	150.00	-70.92	-47.3 %	388.84	750.00	-361.16	-48.2 %
5024 Travel Reimbursement	23.20	20.00	3.20	16.0 %	117.77	100.00	17.77	17.8 %
5001 Total MAINTENANCE EXPENSE	112.29	170.00	-57.71	-33.9 %	1,186.21	1,850.00	-663.79	-35.9 %
<b>5100 LANDSCAPING</b>								
5101 Lawn Mowing	294.15	300.00	-5.85	-2.0 %	294.15	300.00	-5.85	-2.0 %
5102 Sprinkler Materials	544.32	0.00	544.32		544.32	835.00	-290.68	-34.8 %
5103 Pruning	64.80	0.00	64.80		64.80	0.00	64.80	
5105 Spray/Fertilization	189.00	440.00	-251.00	-57.0 %	189.00	440.00	-251.00	-57.0 %
5106 Weed Trimming	0.00	1,015.00	-1,015.00	-100.0 %	0.00	1,015.00	-1,015.00	-100.0 %
5110 Landscaping Other	339.97	100.00	239.97	240.0 %	339.97	100.00	239.97	240.0 %
5100 Total LANDSCAPING	1,432.24	1,855.00	-422.76	-22.8 %	1,432.24	2,690.00	-1,257.76	-46.8 %
<b>5120 UNIMPROVED COMMON AREAS</b>								
5121 Seeding/Irrigation	10,936.99	0.00	10,936.99		10,936.99	0.00	10,936.99	
5120 Total UNIMPROVED COMMON	10,936.99	0.00	10,936.99		10,936.99	0.00	10,936.99	
<b>5150 STREETS &amp; SIDEWALKS</b>								
5152 DNU - Snow Removal Streets	0.00	0.00	0.00		0.00	4,200.00	-4,200.00	-100.0 %
5153 Snow Removal CA Sidewalks	0.00	0.00	0.00		3,404.52	1,875.00	1,529.52	81.6 %
5157 Parking Other	0.00	0.00	0.00		16.31	0.00	16.31	
5158 JL Snow Removal	0.00	0.00	0.00		1,325.13	0.00	1,325.13	
5159 LWB Snow Removal	0.00	0.00	0.00		1,460.46	0.00	1,460.46	
5160 UWB Snow Removal	0.00	0.00	0.00		1,654.38	0.00	1,654.38	
5161 MC Snow Removal	0.00	0.00	0.00		926.05	0.00	926.05	
5150 Total STREETS & SIDEWALKS	0.00	0.00	0.00		8,786.85	6,075.00	2,711.85	44.6 %
<b>5300 UTILITIES</b>								
5301 Common Area Electric	0.00	150.00	-150.00	-100.0 %	0.00	150.00	-150.00	-100.0 %
5304 Water	17.69	300.00	-282.31	-94.1 %	135.11	350.00	-214.89	-61.4 %
5305 Sewer	0.00	0.00	0.00		0.00	375.00	-375.00	-100.0 %
5308 Cell Phcne	0.00	0.00	0.00		45.00	0.00	45.00	
5309 Jordan Lane Utilities	1,556.93	1,750.00	-193.07	-11.0 %	7,746.15	8,750.00	-1,003.85	-11.5 %
5310 Menaul Ct Utilities	1,269.93	1,500.00	-230.07	-15.3 %	6,004.30	7,500.00	-1,495.70	-19.9 %
5315 Utilities Other	913.50	0.00	913.50		913.50	0.00	913.50	
5300 Total UTILITIES	3,758.05	3,700.00	58.05	1.6 %	14,844.06	17,125.00	-2,280.94	-13.3 %
<b>5400 TAX &amp; LICENSES</b>								
5404 Licenses	0.00	0.00	0.00		20.00	0.00	20.00	
5405 Lien Filling Fee	124.00	0.00	124.00		124.00	0.00	124.00	
5400 Total TAX & LICENSES	124.00	0.00	124.00		144.00	0.00	144.00	
<b>5550 MARKETING EXPENSE</b>								
5552 Signage	304.64	0.00	304.64		304.64	0.00	304.64	

	Actual 05/01/17 - 05/31/17	Budget 05/17 - 05/17	\$ Change	% Change	Actual YTD 01/01/17 - 05/31/17	Budget YTD 01/17 - 05/17	\$ Change	% Change
5550 Total MARKETING EXPENSE	304.64	0.00	304.64		304.64	0.00	304.64	
5600 ADMINISTRATIVE								
5601 Property Management Fee	750.00	750.00	0.00	0.0 %	3,750.00	3,750.00	0.00	0.0 %
5602 Legal Fees	210.00	1,000.00	-790.00	-79.0 %	916.50	1,000.00	-83.50	-8.4 %
5603 Accounting Fees	0.00	0.00	0.00		0.00	1,100.00	-1,100.00	-100.0 %
5605 Meeting Expenses	0.00	0.00	0.00		276.98	0.00	276.98	
5607 Qualchan HOA Monthly Fee	157.50	158.00	-0.50	-0.3 %	787.50	790.00	-2.50	-0.3 %
5610 Other Admin Exp	13.75	0.00	13.75		2,365.03	0.00	2,365.03	
5600 Total ADMINISTRATIVE	1,131.25	1,908.00	-776.75	-40.7 %	8,096.01	6,640.00	1,456.01	21.9 %
5650 INSURANCE								
5651 Liability & Multi-Peril	0.00	0.00	0.00		1,450.00	0.00	1,450.00	
5652 Board of Directors Ins	0.00	0.00	0.00		0.00	1,500.00	-1,500.00	-100.0 %
5650 Total INSURANCE	0.00	0.00	0.00		1,450.00	1,500.00	-50.00	-3.3 %
5700 OFFICE								
5701 Office Supply	0.00	0.00	0.00		17.37	0.00	17.37	
5702 Mail/Postage	16.17	80.00	-63.83	-79.8 %	302.37	400.00	-97.63	-24.4 %
5703 Copies/Reproductions	7.75	80.00	-72.25	-90.3 %	438.36	400.00	38.36	9.6 %
5700 Total OFFICE	23.92	160.00	-136.08	-85.0 %	758.10	800.00	-41.90	-5.2 %
5000 Total EXPENSES	17,823.38	7,793.00	10,030.38	128.7 %	47,939.10	36,680.00	11,259.10	30.7 %
<b>TOTAL EXPENSE</b>	<b>17,823.38</b>	<b>7,793.00</b>	<b>10,030.38</b>	<b>128.7 %</b>	<b>47,939.10</b>	<b>36,680.00</b>	<b>11,259.10</b>	<b>30.7 %</b>
<b>NET INCOME</b>	<b>-14,027.20</b>	<b>-2,206.00</b>	<b>-11,821.20</b>	<b>-535.9 %</b>	<b>-2,756.77</b>	<b>11,573.00</b>	<b>-14,329.77</b>	<b>-123.8 %</b>
<b>NET INCOME SUMMARY</b>								
Income	3,796.18	5,587.00	-1,790.82	-32.1 %	45,182.33	48,253.00	-3,070.67	-6.4 %
Expense	-17,823.38	-7,793.00	-10,030.38	128.7 %	-47,939.10	-36,680.00	-11,259.10	30.7 %
Other Income & Expense	0.00	0.00	0.00		0.00	0.00	0.00	
<b>NET INCOME</b>	<b>-14,027.20</b>	<b>-2,206.00</b>	<b>-11,821.20</b>	<b>-535.9 %</b>	<b>-2,756.77</b>	<b>11,573.00</b>	<b>-14,329.77</b>	<b>-123.8 %</b>